

Aircraft Financing



Taking your business to the next level.

**People's Capital
and Leasing Corp.**

A subsidiary of **People's United
Bank**

About People's Capital and Leasing Corp.

Since 1997 People's Capital and Leasing Corp. (PCLC) has been providing financing solutions for companies nationwide. We are a team of experienced professionals committed to working directly with our customers to create individualized and flexible solutions that support your business goals. PCLC is a subsidiary of People's United Bank (NASDAQ: PBCT). People's United Bank was established in 1842 and now holds in excess of \$44 billion in assets.



Attractive, affordable payment terms and repeat business from satisfied customers have been the keys to PCLC's steady growth and success. As an industry-focused company with a strong capital base, we can offer more favorable terms than other capital sources. You'll be supported by a team of sales and service representatives with extensive knowledge and experience in aviation finance.

The PCLC Difference

We know your business

Our seasoned professionals have many years of financial and aviation expertise. We understand the business challenges you face every day, and our solutions reflect that. With your business, cash flow, tax, accounting, and operational needs in mind, we'll provide you with the best value in aviation financial services. You will work with a dedicated aviation finance representative who is available and responsive to your needs throughout the lifetime of the contract - and beyond. Custom-tailored solutions backed by in-depth industry knowledge --- that's the PCLC difference.



Industry focused

The PCLC Aviation Finance division is focused 100% on the Aviation industry. Keeping a sharp eye on the most recent events and trends within aviation, we view ourselves not only as a financial service provider, but also as an industry partner. Our commitment to the Aviation industry is evidenced, in part, by our active participation in key industry associations.



PCLC Aviation Finance

Innovative solutions

PCLC's Aviation Finance division serves the financing needs of the U.S. aircraft marketplace. Since we are a **direct lender**, you interact directly with the funding source - no brokers involved, resulting in minimal fees, excellent customer responsiveness and overall savings of time and money for your business. Our industry knowledge and creative payment terms produce truly innovative financing solutions that you won't find with traditional lenders. We understand the aircraft you are purchasing, the intricacies of structuring a transaction, and the type of flexible terms to best support your operation. In short, you can count on our finance and aviation expertise to provide attractive terms and exceptional programs designed to assist your goals and growth objectives.



A simplified, responsive application process

We pride ourselves on providing fast, attentive service to each customer, and we'll guide you through the loan application process from beginning to end. Our dedicated credit underwriting unit provides timely, responsive loan decisions so you can move your business forward.

Clientele:

- FAR Part 91 Owners
- FAR Part 135 Operators
- Air Medical Services
- Corporations
- High Net Worth Individuals
- Co-ownerships

Aircraft:

- New & Pre-owned
- Jet Aircraft
- Turboprops
- Turbine Helicopters
- Ground Support Equipment

Payment terms to fit your needs*

Our competitively-priced and highly flexible terms are designed to make your aircraft acquisition as affordable and tailored as possible. We understand that your business may be affected by seasonality. We also understand the cash flow constraints that occur with business expansions. That's why we offer payment plans that reduce or defer monthly payments at traditionally slow periods, as well as plans that reduce or defer the first few payments after you take delivery of your new aircraft. In each case, we'll help you find the plan that works best for your business needs.

Customized terms:

- Loans
- Refinances
- Leases
- Tax Exempt
- Fixed & Variable Rates
- Convertible Rates
- Structured Payments
- Upgrade/Improvement Loans





Contact us

People's Capital and Leasing Corp. has Aviation Finance professionals with combined industry experience of over 50 years who are ready to help you achieve your business objectives.

For more information, contact

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